

Kim Miles

TEDx Speaker, High Energy in High Heels

Please contact a GDA agent for information.

Topics

- Comedian/Funny
- Emcee
- Entrepreneur
- Networking
- TED-Talks
- Women's Empowerment

About Kim Miles

What do you call a successful businesswoman with a vibrant financial-advisory practice, more than 25 years of sales experience, a background in performing, and a serious shoe habit? Kim Miles! Through her company, Miles in Heels Productions, Kim is a highly sought-after emcee, TEDx speaker, panel moderator, creative collaborator and event strategist who partners with her clients to deliver mic-drop moments for them in fresh, unexpected and entertaining ways. From ideation to execution, Miles in Heels Productions is the answer. When you need to think outside of the box and laugh while you're learning, look no further: if Oprah and Ellen had a love-child, it would be Kim Miles.

Kim's clients include The Massachusetts Conference for Women, Babson College, Women's Bar Association of Massachusetts, League of Women Voters of Massachusetts, Foundation for Business Equity, Worcester Women's Leadership Conference, Wellesley College, Winchester Hospital/Lahey Health, Women's Bar Foundation of Massachusetts, Yankee Dental Congress, Bay Path University, Goulston & Storrs Counsellors at Law, College of The Holy Cross, MassChallenge, Women in Technology International, Colwen Hotels, Regis College, Bryant University Women's Summit, MetroWest Conference for Women and many more. She's a proud member of The WIN Lab Coaching Circle and New Voices PACE Bootcamp team at Babson College as well as the Innovation Women Speakers Bureau. With over 17 years of experience producing programs for as few as 30 people and as many as 1000, Kim makes every event feel as intimate as hanging with your closest pals over a glass of wine.

Check out Kim's TEDx Talk: "I SURVIVED THE BIG C: CONFORMITY" where she focuses on celebrating instead of apologizing for the version of your life that you've chosen to lead, no matter how different it appears to others. Her mantra: "Bridging the gap between our perceived, projected future-self and our actual present-day self is an act of self-love and acceptance. <https://www.milesinheels.com/media>

When she's not working, Kim has been known to take off her signature heels only to hit the slopes or the golf course...that is when she's not singing with her band!

Select Keynotes

• TEDx Babson College: I Survived the Big C: Conformity

Bridging the gap between our perceived future selves and where we actually end up in life can take some reconciling and it relates to every element of my personal and professional journey. I've bridged the gap between two totally different careers and have used that experience to launch a highly successful entrepreneurial venture. I've bridged the gap between what I thought my life was supposed to look like in terms of having children and instead, I've celebrated the fact that my path is different and unique and can be equally as fulfilling. This TEDx is for anyone who has grappled with where they are in life versus where they thought they were "supposed" to be. It encourages people to look at their life through a different lens and embrace a shift in mindset. By doing so, we're able to bridge the gap between what we thought the version of our lives might look like and instead of being faced with regret or questioning ourselves, we can choose to celebrate our choices. We need to realize that each experience is a gift that leads us exactly to where we are and, more often than not, where we are supposed to be. Instead of labeling something as being "wrong" in reality, it may just be "different" from what we envisioned. And in some cases, that can be a blessing in disguise.

• Getting Past Hello! TM

Networking doesn't come naturally for most of us. As a matter of fact, it makes most of us want to curl up and stay home! Yet every savvy business person knows it is a critical component to our overall success. "Getting Past Hello!"™ is a totally unique, out-of-the box curriculum focusing on the art of creating lasting business relationships. This fresh and engaging program gives people the necessary tools to take charge of any networking situation. Meeting people is one thing, taking those introductions to the next level and "Getting Past Hello!"™ is something



else entirely. This truly interactive program can be customized for any audience: students, candidates re-entering the workforce, sales forces, management, new hires...the list is endless!

• Who Says a Cup of Coffee Can't Change Your Life? TM

As the Founder and CEO of Miles in Heels Productions, Kim shares her journey of how she came to run two successful businesses, somewhat accidentally! Kim's story of how she ended up as a financial advisor turned thriving entrepreneur is a wild ride full of unexpected surprises. She leads by example to encourage others to harness their talents, strengths, and passions and to tune into their "true callings" often disguised as "side gigs." Kim talks about how she turned the detours in her life into massive opportunities and how she now spends her time inspiring others to do so as well.

Select Testimonials

"College of The Holy Cross engaged Kim Miles and Miles in Heels Productions to run one of her unique, out-of-the-box ice breakers for our Women in Business Conference to kick off the event. Kim's energy and sense of humor was the secret weapon that set the tone for the whole day. She had both the students and alumni sharing stories and truly connecting. Kim has a unique ability to bring perfect strangers together who leave feeling as if they have known each other forever. Her passion for networking and connecting people ignites the room and leaves people wanting more. If your organization is looking for that 'special something' that's always been missing, Miles in Heels is the answer."

— DAVID CHU, PHD Certificate Director, Ciocca Center for Business, Ethics, and Society at the College of The Holy Cross

Kim recently emceed our event, the 'MetroWest Conference For Women'. In a word, she was outstanding! She kept the day moving smoothly from beginning to end. Kim was well prepared, engaging and was instrumental in helping us achieve a warm and welcoming experience for our attendees. Additionally, she was able to professionally handle last-minute adjustments to our program that would have otherwise been a distraction and she did it all with her signature sense of humor. We will definitely have her back again next year!

— JEN MASEDA President, MetroWest Conference for Women and CEO, She's Local.

"Kim Miles was born to do this: bring people together in an entertaining environment, and hit them with an impactful message. She never disappoints. She makes a room full of 700 strangers feel like a party with your best friends and she manages to be outrageously funny without sacrificing the integrity of her message. Kim's talent for organizing all sorts of critical information into tightly organized and customized events is truly limitless...and they're always FUN! Goulston & Storrs hired Miles in Heels to help facilitate a panel discussion for the ALM Conference in Manhattan: a conference that caters to 200 attorneys. Kim was the key component to elevating our panel above 18 back-to-back seminars over the course of two days. Her ability to engage everyone and bridge the gap between the panelists and the audience was unparalleled. The feedback was overwhelmingly positive from conference attendees and the proof was in the rave reviews: 'The best panel of the conference!'"

— JENNIFER B. FUREY Director, Goulston & Storrs, P.C.

"Kim Miles is everything you expect her to be – everything she promises to be. After one hour with Kim, I was clear on what I had to offer and how to articulate it to the world. After a few hours with Kim I knew exactly what I needed to do to make that vision a reality. Kim is like your best friend, favorite sister, toughest coach and most valuable advisor all rolled into one."

— LIZ O'DONNELL Founder, Rent-A-Sister and WorkingDaughter.com

"The Winchester Hospital Foundation found working with Kim and Miles in Heels Productions to be an absolute pleasure. She consistently brought 100% of her energy and creativity to the table. Her ideas were original and innovative. Kim is as invested in the success of an endeavor as are her clients. She does her homework and arrives prepared and focused for meetings. She becomes an extension of your team generously sharing her perspective and recommendations as the planning for an event progresses. Best of all, she delivers! We were thrilled with her engagement of our physicians and audience!"

— MARIBETH CANNING, FAHP, CFRE Former Vice President, Winchester Hospital Foundation, Senior Philanthropy Executive

"Miles in Heels' Golden Rules for Getting Past Hello! was the absolute perfect way to kick off our Women's Leadership summer experiential experience. Kim is such a dynamic, energizing speaker that the students were absolutely glued to each of her words. It was rated as one of the most effective sessions of the week, setting a solid foundation for the remaining events. The practical materials truly resonated with this audience, and for the rest of the week, I had the privilege of watching the students put their new found networking skills to work, meeting new people, sending fabulous thank you notes, and getting way, way past hello. I can't wait to work with Kim again, she is fabulous!"

— *NANCY COLEMAN, Ed.D. Associate Provost and Director of Strategic Growth Initiatives, Wellesley College*

"Kim worked with us to re-brand and emcee our very popular annual fundraiser, she was the secret weapon to, in her words, 'zhoosh it up'. And boy, did she ever! We count on this event for 40% of our operating budget and Kim delivered in spades. Her no-holds-barred creativity, deep event planning knowledge, meticulous follow through, wide professional network and can-do attitude ensured that our 25th anniversary Comedy Night was something special. And her unparalleled emcee talents were the icing on the cake! With Kim at the helm, we were able to meet our very aggressive fundraising goal."

— *PATTY COMFORT Former Executive Director, Women's Bar Foundation of Massachusetts*