

# Jennifer B. Kahnweiler, Ph.D.

## Champion of Introverts, Global Speaker and Author

Please contact a GDA agent for information.

### Topics

- Communication
- Emotional Intelligence
- Leadership
- Teamwork / Teambuilding
- Women's Health & Issues

### About Jennifer B. Kahnweiler, Ph.D.

Jennifer B. Kahnweiler, Ph.D., CSP, is a global speaker and bestselling author hailed as a "Champion of Introverts." Her books, *The Introverted Leader: Building on Your Quiet Strength* and *Quiet Influence: The Introvert's Guide to Making a Difference* have sold over 60,000 copies and been translated into 15 languages. Her newest book is *The Genius of Opposites: How Introverts and Extroverts Create Extraordinary Results Together*. Jennifer has spoken at hundreds of organizations including GE, AT&T, NASA, Freddie Mac, Boeing, CNN, the CDC and the U.S. Embassy in Vietnam. She is a fifteen year faculty member of the American Management Association and was the "Madrina" (Godmother) speaker at the Universidad Americana's Commencement in Paraguay. She has keynoted at companies in Australia, Spain and Germany. Jennifer has also written for *The Wall Street Journal* and has been featured in *The New York Times*, *Forbes*, *Bloomberg Business Week*, *The Wall Street Journal*, and was quoted for a cover story in *Time Magazine*. She is a Certified Speaking Professional (CSP), granted to only 8% of the National Speaker's Association and has played leading roles in publisher Berrett-Koehler Author's Co-op including as chair of the Global Task Force.



### Select Keynotes

- **Quiet Influence: The New Wave of Leadership**

Did you know that introverts have the most influence when they stop acting like extroverts and rely on their natural strengths? Learn how to implement the Quiet Influence Process and make the most of six natural strengths. Gain tangible tools to help you take quiet time and be a more engaged listener. Both introverts and extroverts will learn practical strategies for making the difference they were intended to make. You will learn: Why now is the time for introverts How to influence and lead as an introvert What results you can achieve What practical actions you can apply today!

- **The Genius of Opposites: How Introverts and Extroverts Achieve Extraordinary Results Together**

Do you often get frustrated with the introverts or extroverts in your world? It's true—opposites attract, but their success depends on how they interact. Without careful maintenance and balance they quickly go off the rails. In this keynote, you will learn how to turn frustration into an incredible collaboration that yields long lasting results. Based on her extensive research and experience, Jennifer will walk you through a framework called The Genius of Opposites Process. Learn to apply the five essential elements necessary for success; Accept the Alien, Bring on the Battles, Cast the Character, Destroy the Dislike, and Each Can't Offer Everything. You will learn: The characteristics of genius opposites Where things can go wrong The 5 key steps of success Practical solutions you can apply today

- **The Introverted Leader: Building On Your Quiet Strength**

THE INTROVERTED LEADER: BUILDING ON YOUR QUIET STRENGTH Did you know that introverts often make the best leaders? Jennifer draws upon stories and research to demonstrate how introverts can succeed as leaders and work with, not against, who they are. You will learn about the characteristics of introverts and how to use the 4 P's Process (Prepare, Presence, Push, and Practice) to lead from a position of strength. . You will learn: The unique strengths of introverts Five challenges of introverted leaders The 4 P's Process of leadership success To take immediate action steps that get results

### Select Book Titles

- **2015:** *The Genius of Opposites: How Introverts and Extroverts Create Extraordinary Results Together*

- **2013:** Quiet Influence: The Introvert's Guide To Making a Difference
- **2010:** The Introverted Leader: Building On Your Quiet Strength

## Select Testimonials

Jennifer is an awesome partner when it comes to creating an engaging, well-informed, and practical learning experience on any number of topics. We've leveraged Jennifer twice, both times in the areas of leadership and introversion, and each time her adaptable and effective style led to an engaged audience who felt they had actionable and practical tips for enhancing their leadership effectiveness. She's dynamic, easy-to-work with, and superbly knowledgeable.

— — *Casey Wilson, Managing Director, Learning and Development at Evolent Health*

Jennifer presented to our audience of 450 executives, and it was a smash hit. I heard many favorable comments from attendees, and she was swarmed afterwards with questions, comments, and eager book buyers. Next time she will bring more books because they sold out!

— — *David Sjolander, Chief Operating Officer, Hotel Technology Next Generation*

Jennifer was a keynote speaker for our organization and received high marks from our staff. In fact, she was rated in our top five presenters since the inception of our program in 2013. In her presentation, she shared practical tips about introverts working with extroverts (and vice-versa) to produce extraordinary results. Our staff appreciated her tips and stories, and really related to her messages. I would highly recommend Jennifer.

— — *Judith Jankowski, Assistant Director, Innovation & Collaboration, American Chemical Society*

truly enjoyed your class and it has had a significant impact on me, both professionally and personally. An introvert my whole life, I have often felt like I've had to conform to an extroverted business (and social) world. You and your class have provided validation that introverts can be strong leaders and have given me permission, so to speak, to focus on and cultivate my introverted leadership style, rather than conforming to the traditionally extroverted "norm." And for that, I cannot thank you enough.

— — *Michelle Winterstein, MSHS, Population Health Manager, MedStar Market, Evolent Health*

Jennifer is an exceptional keynote speaker and her expertise on working relationships between introverts and extroverts is on point! Her presentation style is very engaging and interactive. The scenarios and suggestions she provided were thought-provoking, practical, and well-received by our staff. We loved her! If you are looking for leadership and guidance to improve staff engagement and develop strong team-building skills, Jennifer would be a great choice for a keynote speaker and workshop facilitator. Five stars for Jennifer!

— — *Semora Johns Smith, Program Manager, American Chemical Society*